

Appendix 1:  
Better value, delivered.

YPO®



# *Members* Benefits Statement 2024



# Members Benefits Statement 2024

We **share** our profits with you

Your share of the dividend is: **£84,822**

Through our robust financial planning and tight cost control, we're delighted to once again create a financial surplus and return a dividend to our members and associates.

You have used **26** out of an available **110** YPO frameworks in 2024.

## Top three areas of your *framework* spend

1. Energy (Electricity)	£5,735,163
2. Corporate & Financial Services	£2,282,757
3. Energy (Gas)	£1,527,014

## We give back through our *loyalty vouchers*

Our recognised loyalty scheme automatically enrolls public sector customers when signing up for an account. Loyalty amounts are automatically calculated with each purchase and a voucher is issued each year via an exclusive voucher dashboard.

Your loyalty share is: **£2,022**



# We *support* your local economy

We recognise the importance of driving economic growth in your local community. The below figure is the local spend by YPO customers in your area, through online and catalogue product purchases and using local suppliers on a YPO framework.

In the **Yorkshire and The Humber** region, YPO has spent: **£102,889,664**

## Top three *suppliers* in your local authority area

1. David Miller Frozen Foods Limited
2. Portakabin Limited
3. Yorcloud Ltd

## Top three *suppliers* in your region

1. Volvo Bussar AB
2. Turner & Price Limited
3. W Sinclair & Sons (Stationers) Ltd



# Spend with *SME suppliers* in your region

We recognise that local economies benefit from increased spending with Small and Medium Enterprises (SMEs). It's not just the significant contribution to the economy, the impact of SMEs supports job creation and growth, community opportunities, and greater choice for customers.

YPO total direct spend with SME suppliers in your area is: **£25,208.60**

In 2024, based on spend with suppliers in your area this has helped generate a local social impact of:

**£1,322,960.84**

To assess the local impact, we have analysed whether the spend is based on a small to medium enterprise (SME) or a large organisation. Studies have shown that SMEs deploy 48% of any spend locally while larger organisations only deploy 13%. This gives perspective of the impact of the spend on the local economy.

